Message Text

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ORIGIN SS-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 /026 R

DRAFTED BY EB/ORF/FSE:MVCREEKMORE:CH APPROVED BY THE SECRETARY EB - MR. ENDERS NEA - MR. SOBER E - MR. SORENSON S/S :CABORG

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FM SECSTATE WASHDC
TO AMEMBASSY TEHRAN IMMEDIATE

CONFIDENTIAL STATE 214124

EXDIS

E.O. 11652: XGDS - 3

TAGS: ENRG

SUBJECT: OPEC OIL PRICE DECISION

1. YOU ARE REQUESTED TO DELIVER THE FOLLOWING LETTER FROM PRESIDENT FORD TO THE SHAH AS SOON AS POSSIBLE.

QUOTE: YOUR IMPERIAL MAJESTY: I WISH TO PRESENT FOR YOUR CONSIDERATION MY THOUGHTS ON AN ISSUE OF GREAT IMPORTANCE TO RELATIONS BETWEEN DEVELOPED AND DEVELOPING COUNTRIES, AND TO THE ECONOMIC WELL-BEING OF OUR TWO COUNTRIES AND ALL THE NATIONS OF THE WORLD.

SINCE THE CONSUMER/PRODUCER PREPARATORY MEETING IN PARIS LAST APRIL, THE UNITED STATES HAS MADE A MAJOR EFFORT TO RE-ESTABLISH A BASIS FOR DIALOGUE AND COOPERATION BETWEEN THE NATIONS OF THE DEVELOPING WORLD, INCLUDING THOSE WHICH EXPORT OIL, AND THE INDUSTRIALIZED NATIONS. WE HAVE UNDERTAKEN A FUNDAMENTAL REVIEW OF OUR OVERALL POLICY TOWARD CONFIDENTIAL

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THE DEVELOPING COUNTRIES. THIS REVIEW HAS RESULTED IN A NEW APPROACH TO THE PRODUCER/CONSUMER DIALOGUE THAT RESPONDS MORE FULLY TO THESE NATION'S CONCERNS, PARTICULARLY THOSE RAISED BY YOUR GOVERNMENT'S REPRESENTATIVES AND

OTHER DELEGATIONS DURING THE PARIS MEETING. SINCE SECRETARY KISSINGER ARTICULATED THE GENERAL OUTLINES OF

THIS APPROACH IN SPEECHES IN KANSAS CITY AND PARIS IN MAY, WE HAVE MADE MUCH PROGRESS IN ESTABLISHING THE CONSTRUCTIVE UNDERSTANDINGS NECESSARY TO PROMOTE FURTHER MUTUALLY BENEFICIAL COOPERATION NOT ONLY BETWEEN OUR TWO NATIONS BUT AMONG THE BROADER WORLD COMMUNITY. FURTHERMORE, AS YOU KNOW, WE HAVE MADE A NUMBER OF IMPORTANT SPECIFIC PROPOSALS FOR COOPERATION AT THE CURRENT SPECIAL SESSION OF THE UNITED NATIONS GENERAL ASSEMBLY.

THE ECONOMIC DIALOGUE WILL BE A CENTERPIECE IN THE NEW EVOLVING RELATIONSHIP BETWEEN THE INDUSTRIAL AND DEVELOPING NATIONS. WE ARE PLEASED THAT OUR EFFORTS, AND THOSE OF YOUR GOVERNMENT AND OTHERS, HAVE SUCCEEDED IN ESTABLISHING A CONSENSUS FOR RESUMING THESE DISCUSSIONS. OVER THE PAST MONTHS, WE HAVE CLEARLY DEMONSTRATED OUR COMMITMENT TO A CONSTRUCTIVE DIALOGUE AND OUR BELIEF THAT ITS SUCCESS REQUIRES EACH PARTICIPANT TO RECOGNIZE AND TAKE FULL ACCOUNT OF THE VITAL INTERESTS OF THE OTHERS.

AS YOU CAN APPRECIATE, THE SUPPORT OF THE AMERICAN PUBLIC FOR THE NEW US POSITION MUST BE BASED ON AN AWARENESS OF THE CONCERNS OF THE OIL PRODUCERS AND OTHER DEVELOPING COUNTRIES AND THE NEED TO SEEK COOPERATIVE SOLUTIONS TO OUR COMMON ECONOMIC PROBLEMS. I AM CONCERNED, HOWEVER, THAT THIS NECESSARY SUPPORT WILL BE JEOPARDIZED SHOULD THE MEMBER COUNTRIES OF OPEC INCREASE THE PRICE OF OIL THIS FALL.

I AM ALSO

CONCERNED THAT SUCH ACTION COULD RAISE SERIOUS QUESTIONS AMONG THE AMERICAN PUBLIC REGARDING THE CLOSE COOPERATION WE SEEK AND ARE ACTIVELY DEVELOPING WITH YOUR COUNTRY IN SEVERAL FIELDS OF OUR BILATERAL RELATIONSHIP. I VALUE CONFIDENTIAL

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THIS RELATIONSHIP GREATLY AND SINCERELY WISH TO CONTINUE TO BROADEN AND DEEPEN IT.

ANOTHER OIL PRICE INCREASE BY OPEC WOULD ALSO HAVE A SIGNIFICANT NEGATIVE IMPACT ON THE ECONOMIES OF ALL THE OIL IMPORTING NATIONS -- BOTH DEVELOPED AND DEVELOPING -- AT THE VERY TIME THAT SIGNS OF PROGRESS INTHE FIGHT AGAINST RECESSION AND INFLATION ARE APPEARING. SUCH A PRICE INCREASE WOULD IMPOSE SHOCKS ON THE U.S. ECONOMY, ON THE MORE VULNERABLE ECONOMIES OF EUROPE AND JAPAN, AND FINALLY ON THE HIGHLY FRAGILE ECONOMIES OF THE DEVELOPING WORLD. IT WOULD AT THE VERY LEAST REDUCE THE

PROGRESS TOWARD ECONOMIC RECOVERY AND COULD, IN FACT, PLUNGE A NUMBER OF COUNTRIES INTO EXTREMELY SERIOUS DIFFICULTIES.

IT IS BECAUSE I AM AWARE, YOUR MAJESTY, OF YOUR SENSITIVITY TO THE INTERDEPENDENCE OF THE WORLD ECONOMY AND YOUR COMMITMENT TO A SUCCESSFUL ECONOMIC DIALOGUE THAT I AM ASKING YOU TO WEIGH HEAVILY THE ADVERSE EFFECTS --BOTH PSYCHOLOGICAL AND REAL -- WHICH A PRICE INCREASE COULD HAVE. IT IS MY HOPE THAT YOU WILL USE YOUR CONSIDERABLE INFLUENCE AMONG THE PRODUCING COUNTRIES TO URGE RESTRAINT ON OIL PRICES AND TO ARGUE THAT OUR LONGTERM MUTUAL INTEREST IN A MORE RATIONAL GLOBAL ECONOMIC STRUCTURE SHOULD PREVAIL OVER SHORT-TERM ECONOMIC ADVANTAGE. SINCERELY, GERALD R. FORD. HIS IMPERIAL MAJESTY MOHAMMAD REZA PAHLAVI, SHAHANSHAH OF IRAN, TEHRAN. END QUOTE.

2. REPORT WHEN DELIVERY EFFECTED. KISSINGER

CONFIDENTIAL

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To: TEHRAN

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